More Amps, More Confidence



Integrated Energy Policy Report Workshop Emerging Technologies for the Integration of Renewables July 31, 2008





3M is a diversified technology company serving customers and communities with innovative products and services.

- Worldwide sales: \$24.5 billion
- International sales: \$15.5 billion (63 percent)
- Products sold in nearly 200 countries
- Operations in more than 60 countries
- 76,000 employees; 34,000 in the US
- Over 40,000 products

Practical, ingenious solutions that help customers succeed



California





3M in California

Total Employees/Retirees

3,511

(employees 2,074, retirees 1,437)

Total Payroll

\$139,694,788.88

Total Export Value

\$56,194,473

Number of Suppliers

2,694

Total Paid to Suppliers

\$1,314,931,091

State Income Taxes

\$17,026,000

State Charitable Contributions

\$805,087



What is 3M[™] ACCR?

- A high voltage, overhead transmission conductor...
- ...designed as a drop-in replacement for ACSR and ACSS on existing, thermally limited lines
- …allowing utilities to use existing structures
- ...but capable of carrying 2 to 3 times the current.





If Your Upgrade Requires...

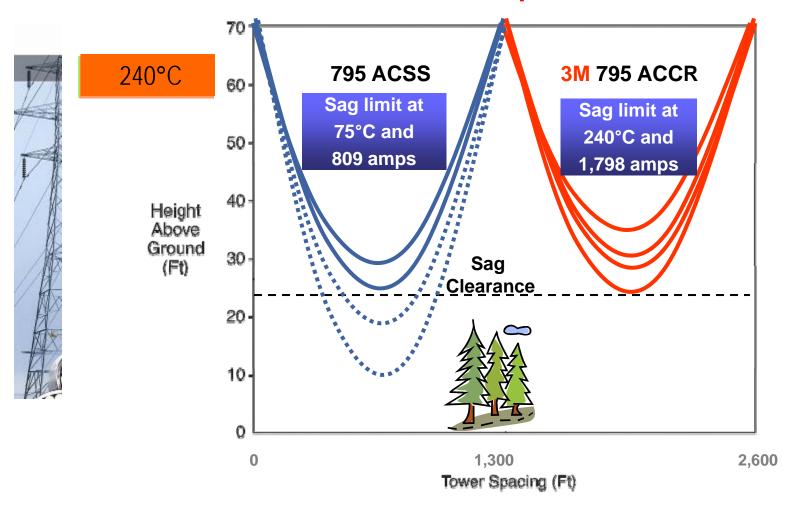
- A large capacity increase up to 2 to 3 times the existing line
- Lengthy, costly, risky construction or rebuild project
- Structure modifications or replacements
- Challenging installations
- Quicker back to service, lower cost installation
- A highly reliable, proven solution

3M ACCR is your solution





3M ACCR – More Amps



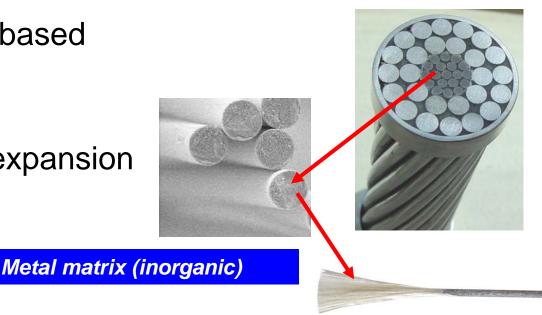
Assumes ACSS and 3M ACCR at 1,300 ruling span, initial tension 6,557 lbs @ 15° C, max. loading @ 30° F, no ice, 12 lbs wind; ambient conditions: 2f/s wind, 35° C, perpendicular wind direction, 0.5 emissivity and solar absorption.



3M ACCR - More Amps, More Confidence

A breakthrough in materials science

- All aluminum-based
- Strong
- Light weight
- Low thermal expansion
- High modulus



Aluminum-oxide fibers



3M ACCR - More Amps, More Confidence

- Consistent performance at high temperatures
- Less sag due to heat from high energy loads
- Match with load, tension, clearance requirements
- Less stretching
- Corrosion resistance without barriers between core and outer wires
- Durability, with life expectancy of 40+ years, even at high temp operation
- Capacity increase up to 2 to 3 times the existing conductor
- Proven, reliable solution installed and in the field with no failures.



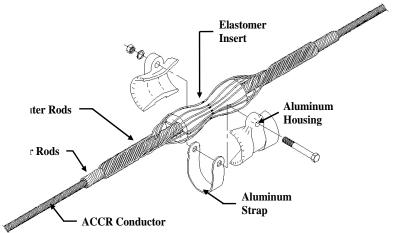


Easy to Use





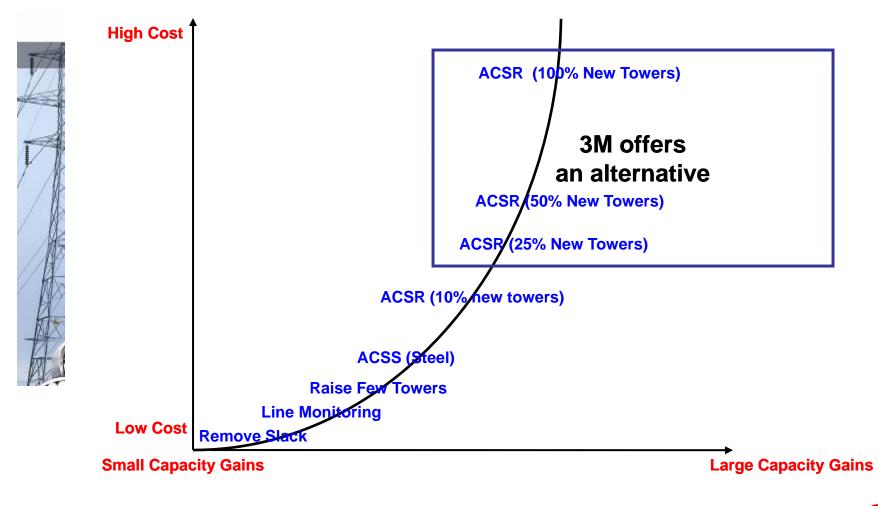
ACA Compression-Type Hardware



PLP Helical Rod-Type Hardware



Re-conductor, Rather than Rebuild





For Your Most Challenging Applications

Long span crossings and special siting situations

Eliminate taller towers or reduce the number of towers Eliminate inter-set structures Lessen environmental impact

Corrosive environments

Resist corrosion, even in coastal or high-pollution areas No protective coatings required Virtually no galvanic coupling

Changing clearance requirements

Roadway/waterway changes are less costly and faster

Densely populated or underbuilt areas

Quick, successful upgrade projects with minimal disruptions or additional land requirements





For Your Most Challenging Applications

Environmentally sensitive areas

Reduce land impacts Avoid visual changes to the line

Heavy ice regions

High strength to weight ratios and a high modulus are ideal for heavy mechanical loads Increase reliability and safety

Aging structures

Lighter cables reduce the load Get more value from existing assets -- towers last longer

Connecting New / Renewable Generation

Increase capacity on existing structures Provide N-1 / G-1 contingencies

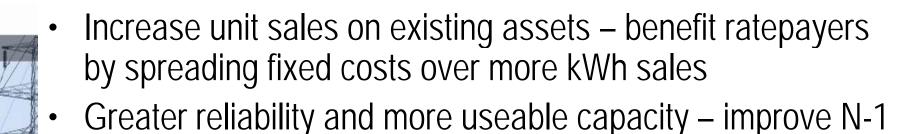






ratings on paths

Maximize the Upgrade Value – Maximize the Amps



- More flexibility and responsiveness serve unexpected load growth, new generation, upgrades on other lines
- Delay the next upgrade additional capacity can continue to serve growing loads longer
- Certainty of project costs and timing reconductoring versus building



We're With You All The Way









